



GREEN ENERGY FOR YOUR DATA

Québec: The Smart Place to Set up Your Data Centre

Québec: The smart choice for your data center.

THERE ARE MANY ADVANTAGES TO BUILDING AND OPERATING A DATA CENTRE IN QUÉBEC

- A reliable supply of clean, renewable and low-carbon power
- Highly competitive electricity rates
- A competitive tax regime
- A climate that reduces the demand for power
- A technologically advanced telecommunications network
- A qualified and available engineering workforce
- A geographical area not prone to natural disasters

CHOOSE QUÉBEC FOR ALL THESE BENEFITS AND MORE!

HYDRO-QUÉBEC IS PUTTING ITS EXPERIENCE AND EXPERTISE TO WORK FOR YOU!

Take advantage of our support and guidance every step of the way, from drawing up your initial plans to getting your business up and running.

Our team provides:

- Sites available near the airport and major highways to facilitate your site search.
- Vast project management experience will help ensure your facility is hooked up to the grid quickly.
- Energy efficiency expertise to help reduce your consumption.
- Support service to facilitate access to various government assistance programs designed to attract new business.

**+ ADVANCED KNOW-HOW + LOW OPERATING COSTS
+ IDEAL SITES + QUALIFIED WORKFORCE + CLEAN ENERGY**

OUTSTANDING SITES

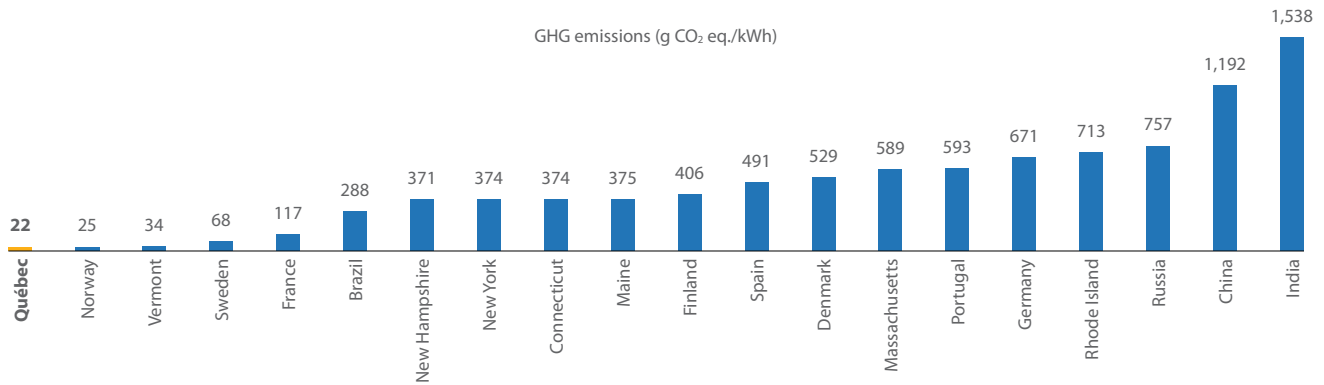
Hydro-Québec has a portfolio of competitively priced sites from 500,000 to over 20,000,000 sq. ft., with ready access to plenty of energy, major urban centers and the Montréal international airport.



Setting up shop in Québec delivers many benefits

LARGE QUANTITIES OF RENEWABLE ENERGY WITH LOW GREENHOUSE GAS EMISSIONS

Most of the 45,000 MW of energy that we supply comes from renewable sources.



A COLD CLIMATE THAT MINIMIZES THE NEED FOR COOLING SYSTEMS

Water-side free cooling is possible for more than 60% of the year.

CITY	QUÉBEC	MONTRÉAL	QUINCY (WA)	NEW YORK (NY)	LENOIR (NC)	ASHBURN (VA)	SAN JOSÉ (CA)	DALLAS (TX)	JACKSONVILLE (FL)
AVERAGE ANNUAL TEMPERATURE (°C)	4	6.8	10.3	12.9	14	14.1	15.4	18.7	20

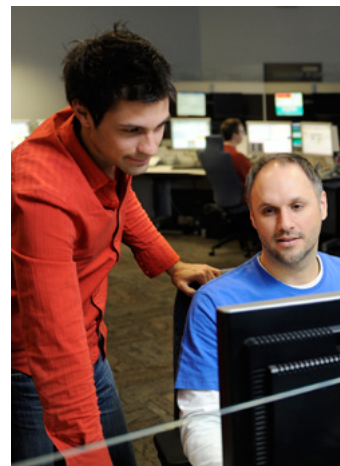
VERY AFFORDABLE RATES, GIVING YOUR BUSINESS A COMPETITIVE EDGE AND BOOSTING YOUR BOTTOM LINE

RATE	¢/kWh (C\$)	¢/kWh (US\$) ¹
Large power rate²	3.90	3.12
Large power rate + DRP³	3.07	2.45

1. Exchange rate used: C\$1 = US\$0.80.

2. Rate LG for large power with 95% load factor; includes Economic Development Rate reduction (20%) for six years, followed by a gradual return to Rate LG over three years.

3. Additional credit under the Demand Response Program (DRP).



AN ABUNDANT, QUALIFIED WORKFORCE

Every year, Québec universities grant nearly 3,600 degrees in computer science, computer engineering, electrical engineering and related fields.

Hydro-Québec makes setting up shop in Québec easy!



A reliable power grid and highly competitive rates



Low-cost, low-emission energy supply



In line with the Québec government's digital strategy

WE WILL SUPPORT YOU EVERY STEP OF THE WAY.

For further information, please contact us hydroquebec.com/data-center/contact-us. We will gladly answer your questions promptly.

Hydro-Québec
Coordinated by Communication avec la clientèle
for Direction – Grands clients

