



First Quarter 2014

Message from the President and Chief Executive Officer

Summary of operations

In the first quarter of 2014, Hydro-Québec posted a **net result** of \$1,763 million, an increase of \$403 million over the \$1,360 million recorded in 2013 that is due to the very cold temperatures in winter 2014. Net electricity exports by Hydro-Québec Production generated \$233 million more than last year as a result of market conditions, while the Québec market's contribution increased by \$166 million.

Consolidated operations

Revenue totaled \$4,624 million, compared to \$3,913 million a year earlier.

Revenue from electricity sales in Québec amounted to \$3,733 million, or \$341 million more than in 2013, mainly because of the very cold temperatures in winter 2014. The April 1, 2013 rate adjustment was also a factor.

Revenue from electricity sales on markets outside Québec was \$641 million, compared to \$411 million in 2013. This \$230-million increase resulted from growth in Hydro-Québec Production's export revenue due to more favorable market conditions in 2014.

Other revenue totaled \$250 million, a \$140-million increase compared to 2013 that is mainly related to amounts due to Hydro-Québec for the additional supply costs incurred in winter 2014.

Total expenditure amounted to \$2,260 million, or \$324 million more than in 2013. Electricity and fuel purchases increased by \$304 million because of a \$309-million rise in electricity supplies purchased by Hydro-Québec Distribution from third parties. Of this amount, \$86 million was allocated to wind power purchases and \$217 million went toward meeting ad hoc requirements stemming from the very cold temperatures in winter 2014.

Segmented operations

Generation

Hydro-Québec Production recorded a net result of \$1,132 million, compared to \$736 million in 2013. This \$396-million increase is due to the very cold temperatures in winter 2014. Net electricity exports generated \$233 million more than last year as a result of very favorable market conditions. The Québec market's contribution increased by \$176 million, mainly because of the additional peak supplies provided by Hydro-Québec Production to Hydro-Québec Distribution.

Transmission

Hydro-Québec TransÉnergie's net result was \$161 million, comparable to the \$168 million recorded in the first quarter of 2013.

Distribution

Hydro-Québec Distribution posted a net result of \$452 million, compared to \$442 million in 2013. Revenue from electricity sales increased by \$363 million due to the very cold temperatures in winter 2014 and the April 1, 2013 rate adjustment. Other revenue also increased, mainly on account of the amounts due to Hydro-Québec for the additional supply costs incurred in winter 2014. Net electricity purchases and the related transmission costs rose by \$512 million, primarily because of temperatures. Supplies from third parties thus increased by \$309 million due to wind power purchases and ad hoc winter requirements, while supplies from Hydro-Québec Production increased by \$229 million.

Construction

The Construction segment includes activities related to the projects carried out by Hydro-Québec Équipement et services partagés and by Société d'énergie de la Baie James (SEBJ).

The volume of activity at Hydro-Québec Équipement et services partagés and SEBJ totaled \$418 million, compared to \$442 million in 2013. Projects under way for Hydro-Québec Production include ongoing construction of the Romaine complex. Work in progress for Hydro-Québec TransÉnergie includes expansion of the transmission system in the Minganie region, the addition of a 735/315-kV section and related work at Bout-de-l'Île substation as well as various projects stemming from continued investment in asset sustainment.

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Investment

In the first quarter of 2014, Hydro-Québec invested \$750 million in property, plant and equipment and intangible assets, compared to \$793 million in 2013. As expected, a large portion of this amount was devoted to the major hydroelectric projects of Hydro-Québec Production, especially ongoing construction of the Romaine complex.

Hydro-Québec TransÉnergie continued investing in its transmission system. As part of its growth projects, it continued construction of Romaine-2 substation and the 735-kV line that will connect it to Arnaud substation. The division also carried out maintenance and improvement activities to ensure the long-term operability of its transmission assets.

Hydro-Québec Distribution kept up investments to handle the growth of its Québec customer base and to ensure the long-term operability of its facilities.

Thierry Vandal

President and Chief Executive Officer

May 23, 2014

CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

CONSOLIDATED STATEMENTS OF OPERATIONS

| In millions of Canadian dollars (unaudited) | Three months ended March 31 | | | |
|---|--------------------------------|-------|-------|--|
| | Notes | 2014 | 2013 | |
| Revenue | 3 | 4,624 | 3,913 | |
| Expenditure | | | | |
| Operations | | 610 | 626 | |
| Electricity and fuel purchases | | 753 | 449 | |
| Depreciation and amortization | 4 | 613 | 579 | |
| Taxes | | 284 | 282 | |
| | | 2,260 | 1,936 | |
| Operating result | | 2,364 | 1,977 | |
| Financial expenses | 5 | 601 | 608 | |
| Result from continuing operations | | 1,763 | 1,369 | |
| Result from discontinued operations | | _ | (9) | |
| Net result | | 1,763 | 1,360 | |

CONSOLIDATED STATEMENTS OF RETAINED EARNINGS

| In millions of Canadian dollars (unaudited) | Three m | Three months ended March 31 | |
|---|---------|--------------------------------|--|
| | 2014 | 2013 | |
| Balance, beginning of period | 15,568 | 14,833 | |
| Net result | 1,763 | 1,360 | |
| Balance, end of period | 17,331 | 16,193 | |

The accompanying notes are an integral part of the consolidated financial statements.

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CONSOLIDATED BALANCE SHEETS

| In millions of Canadian dollars (unaudited) | As at March 31, 2014 | As at December 31, 2013 |
|---|-------------------------|----------------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | 1,005 | 1,695 |
| Short-term investments | 926 | 1,689 |
| Accounts receivable and other receivables | 3,532 | 2,177 |
| Derivative instruments | 670 | 883 |
| Regulatory assets | _ | 1 |
| Materials, fuel and supplies | 186 | 194 |
| | 6,319 | 6,639 |
| Property, plant and equipment | 59,253 | 59,077 |
| Intangible assets | 2,290 | 2,323 |
| Investments | 150 | 146 |
| Derivative instruments | 636 | 659 |
| Regulatory assets | 8 | 8 |
| Other assets | 4,108 | 4,258 |
| | 72,764 | 73,110 |
| LIABILITIES | | |
| Current liabilities | | |
| Borrowings | 1,659 | 23 |
| Accounts payable and accrued liabilities | 2,086 | 2,229 |
| Dividend payable | <u> </u> | 2,207 |
| Accrued interest | 481 | 890 |
| Asset retirement obligations | 115 | 118 |
| Derivative instruments | 535 | 576 |
| Current portion of long-term debt | 2,335 | 1,157 |
| · | 7,211 | 7,200 |
| Long-term debt | 41,248 | 43,067 |
| Asset retirement obligations | 829 | 834 |
| Derivative instruments | 971 | 1,295 |
| Other liabilities | 1,076 | 1,067 |
| Perpetual debt | 263 | 253 |
| | 51,598 | 53,716 |
| EQUITY | | |
| Share capital | 4,374 | 4,374 |
| Retained earnings | 17,331 | 15,568 |
| Accumulated other comprehensive income | (539) | (548) |
| • | 16,792 | 15,020 |
| | 21,166 | 19,394 |
| | 72,764 | 73,110 |

The accompanying notes are an integral part of the consolidated financial statements.

On behalf of the Board of Directors,

/s/ Jacques Leblanc

Chair of the Audit Committee

CONSOLIDATED STATEMENTS OF CASH FLOWS

| n millions of Canadian dollars unaudited) | | Three months e Mare | |
|---|-------|------------------------|---------|
| | Notes | 2014 | 2013 |
| Operating activities | | | |
| Net result | | 1,763 | 1,360 |
| Adjustments to determine net cash flows from operating activities | | | |
| Depreciation and amortization | 4 | 613 | 579 |
| Amortization of premiums, discounts and issue expenses related to debt securities | | 36 | 51 |
| Other | | 204 | 137 |
| Change in non-cash working capital items | 6 | (1,883) | (1,138) |
| Net change in accrued benefit assets and liabilities | | (80) | (75) |
| | | 653 | 914 |
| Investing activities | | | |
| Additions to property, plant and equipment | | (707) | (753) |
| Additions to intangible assets | | (43) | (40) |
| Net disposal (acquisition) of short-term investments | | 769 | (28) |
| Other | | (22) | 7 |
| | | (3) | (814) |
| Financing activities | | | |
| Issuance of long-term debt | | 12 | _ |
| Repayment of long-term debt | | (1,145) | (1,062) |
| Cash receipts arising from credit risk management | | 951 | 1,347 |
| Cash payments arising from credit risk management | | (689) | (1,198) |
| Net change in borrowings | | 1,632 | 300 |
| Dividend paid | | (2,207) | (645) |
| Other | | 100 | 67 |
| | | (1,346) | (1,191) |
| Foreign currency effect on cash and cash equivalents | | 6 | 1 |
| Net change in cash and cash equivalents | | (690) | (1,090) |
| Cash and cash equivalents, beginning of period | | 1,695 | 2,183 |
| Cash and cash equivalents, end of period | | 1,005 | 1,093 |
| Supplementary cash flow information | 6 | | |

The accompanying notes are an integral part of the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| In millions of Canadian dollars (unaudited) | | Three months ended March 31 | |
|---|-------|--------------------------------|--|
| | 2014 | 2013 | |
| Net result | 1,763 | 1,360 | |
| Other comprehensive income | | | |
| Change in deferred losses on items designated as cash flow hedges | (239) | (162) | |
| Reclassification to operations of deferred losses on items designated as cash flow hedges | 248 | 36 | |
| | 9 | (126) | |
| Comprehensive income | 1,772 | 1,234 | |

The accompanying notes are an integral part of the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

For the three-month periods ended March 31, 2014 and 2013

Amounts shown in tables are in millions of Canadian dollars.

Note 1 Basis of Presentation

The Canadian Accounting Standards Board has authorized rate-regulated entities to defer the adoption of International Financial Reporting Standards until January 1, 2015. Since Hydro-Québec was entitled to exercise this deferral right, it opted to prepare its 2014 and 2013 consolidated financial statements in accordance with Canadian generally accepted accounting principles as set forth in Part V of the *CPA Canada Handbook*, "Pre-Changeover Accounting Standards."

Hydro-Québec's consolidated financial statements also reflect the decisions of the Régie de l'énergie (the Régie). These decisions may affect the timing of the recognition of certain transactions in the consolidated operations, resulting in the recognition of regulatory assets and liabilities, which Hydro-Québec considers it is likely to recover or settle subsequently through the rate-setting process.

The quarterly consolidated financial statements, including these notes, do not contain all the required information regarding annual consolidated financial statements and should therefore be read in conjunction with the consolidated financial statements and accompanying notes in Hydro-Québec's *Annual Report 2013*.

The accounting policies used to prepare the quarterly consolidated financial statements are consistent with those presented in Hydro-Québec's *Annual Report 2013*.

Hydro-Québec's quarterly results are not necessarily indicative of results for the year on account of seasonal temperature fluctuations. Because of higher electricity demand during winter months, revenue from electricity sales in Québec is higher during the first and fourth quarters.

Note 2 Effects of Rate Regulation on the Consolidated Financial Statements

Rate of return on equity and earnings sharing mechanism for the treatment of related variances

In decision D-2014-034 of March 4, 2014, the Régie set the Transmission Provider's and the Distributor's rate of return on equity for 2014 at 8.20%.

The Régie also approved the implementation of an earnings sharing mechanism for the treatment of related variances. According to this mechanism, if the actual rate of return is lower than the authorized rate, the variance will be assumed by the Distributor or the Transmission Provider, whereas if it is higher, the variance will be shared equally with customers for the first 100 basis points and then split on a 75/25 basis in their favor for any portion of the variance exceeding 100 basis points.

In addition, the Régie authorized the Transmission Provider and the Distributor to each set up a variance account bearing interest at the authorized rate of return on the rate base for the recognition of any earnings variances to be shared with customers. Variances for a given year must be reflected in the rates charged to customers in the second financial year after they are recognized.

Distribution

In decision D-2014-052 of March 25, 2014, the Régie authorized an average increase of 4.27% in all Hydro-Québec electricity rates except Rate L, for which the increase was set at 3.45%. The new rates are effective as of April 1, 2014. The authorized return on the rate base was set at 7.135%, assuming a capitalization with 35% equity.

In decision D-2014-037 of March 6, 2014, the Régie authorized the Distributor to modify the remaining amortization periods for variances related to 2010, 2011 and 2012 climate conditions to five, six and seven years, respectively, and asked it to continue using a five-year amortization period for the 2008 and 2009 variances as well as for variances recognized in 2013 and subsequent years.

Transmission

In decision D-2014-049 of March 20, 2014, the Régie set Hydro-Québec's power transmission rates for 2013 and 2014. The authorized return on the rate base was set at 6.497% for 2013 and 7.053% for 2014, assuming a capitalization with 30% equity.

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Note 3 Revenue

| | Three n | nonths ended March 31 |
|--------------------------------|---------|--------------------------|
| | 2014 | 2013 |
| Electricity sales ^a | 4,374 | 3,803 |
| Other | 250 | 110 |
| | 4,624 | 3,913 |

a) Including unbilled electricity deliveries, which totaled \$1,250 million as at March 31, 2014 (\$1,080 million as at March 31, 2013).

Note 4 Depreciation and Amortization

| | Three r | months ended March 31 |
|-------------------------------|---------|--------------------------|
| | 2014 | 2013 |
| Property, plant and equipment | 532 | 506 |
| Intangible assets | 77 | 67 |
| Regulatory assets | _ | 4 |
| Retirement of capital assets | 4 | 2 |
| | 613 | 579 |

Note 5 Financial Expenses

| | Three | Three months ended March 31 | |
|---|-------|--------------------------------|--|
| | 2014 | 2013 | |
| Interest on debt securities | 645 | 644 | |
| Net exchange gain | (14) | (8) | |
| Guarantee fees related to debt securities | 51 | 50 | |
| | 682 | 686 | |
| Less | | | |
| Capitalized financial expenses | 72 | 71 | |
| Net investment income | 9 | 7 | |
| | 81 | 78 | |
| | 601 | 608 | |

Note 6 Supplementary Cash Flow Information

| | Three m | nonths ended March 31 |
|---|---------|--------------------------|
| | 2014 | 2013 |
| Change in non-cash working capital items | | |
| Accounts receivable and other receivables | (1,347) | (825) |
| Materials, fuel and supplies | 9 | (6) |
| Accounts payable and accrued liabilities | (136) | 68 |
| Accrued interest | (409) | (375) |
| | (1,883) | (1,138) |
| Investing activities not affecting cash | | |
| Increase in property, plant and equipment and intangible assets | 12 | 16 |
| Interest paid | 927 | 875 |

Note 7 Employee Future Benefits

| | | | Three | months ended March 31 |
|---------------------------------|--------------|------|-------|--------------------------|
| | Pension Plan | | | Other plans |
| | 2014 | 2013 | 2014 | 2013 |
| Accrued benefit cost recognized | 73 | 77 | 23 | 31 |

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Note 8 Segmented Information

The following tables contain information related to operations and assets by segment:

| | Three months ende March 31, 201 | | | | | | |
|-------------------------------------|------------------------------------|--------------|--------------|--------------|--------------------------------------|--|--------|
| | Generation | Transmission | Distribution | Construction | Corporate and Other Activities | Intersegment eliminations and adjustments | Total |
| Revenue | | | | | | | |
| External customers | 659 | 45 | 3,904 | - | 16 | - | 4,624 |
| Intersegment customers | 1,681 | 758 | 23 | 418 | 362 | (3,242) | - |
| Result from continuing operations | 1,132 | 161 | 452 | - | 18 | - | 1,763 |
| Result from discontinued operations | _ | - | _ | - | _ | - | - |
| Net result | 1,132 | 161 | 452 | _ | 18 | _ | 1,763 |
| Total assets as at March 31, 2014 | 32,387 | 20,431 | 14,870 | 466 | 4,851 | (241) | 72,764 |

Three months ended March 31, 2013

| | Generation | Transmission | Distribution | Construction | Corporate and Other Activities | Intersegment eliminations and adjustments | Total |
|-------------------------------------|------------|--------------|--------------|--------------|--------------------------------------|--|--------|
| Revenue | | | | | | | _ |
| External customers | 446 | 38 | 3,419 | _ | 10 | _ | 3,913 |
| Intersegment customers | 1,510 | 749 | 20 | 442 | 350 | (3,071) | _ |
| Result from continuing operations | 745 | 168 | 442 | _ | 14 | _ | 1,369 |
| Result from discontinued operations | (9) | _ | _ | _ | _ | _ | (9) |
| Net result | 736 | 168 | 442 | _ | 14 | _ | 1,360 |
| Total assets as at March 31, 2013 | 3 31,453 | 19,432 | 13,899 | 435 | 5,381 | (190) | 70,410 |

Note 9 Comparative Information

Some corresponding period data of the previous year have been reclassified to conform to the presentation adopted in the current period.

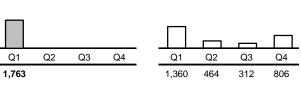
CONSOLIDATED FINANCIAL HIGHLIGHTS

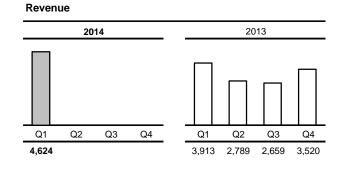
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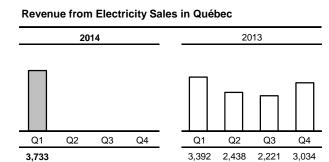
Amounts shown in tables are in millions of Canadian dollars.

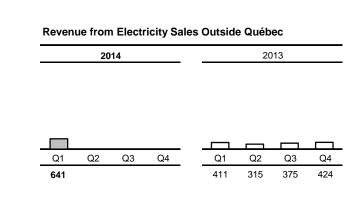
| | Three months ended March 31 | | | |
|-------------------------------------|--------------------------------|-------|------------|-----------------|
| Summary of Operations | 2014 | 2013 | Change (%) | |
| Revenue | 4,624 | 3,913 | 18.2 | 1 |
| Expenditure | 2,260 | 1,936 | 16.7 | 1 |
| Financial expenses | 601 | 608 | 1.2 | $\mathbf{\Psi}$ |
| Result from continuing operations | 1,763 | 1,369 | 28.8 | 1 |
| Result from discontinued operations | _ | (9) | _ | 1 |
| Net result | 1,763 | 1,360 | 29.6 | 1 |

Net Result 2013









Note: Throughout the Consolidated Financial Highlights, certain comparative figures have been reclassified to conform to the presentation adopted in the current period.

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Highlights

Distribution

Average rate adjustment of 4.3%

In March, the Régie de l'énergie authorized an average increase of 4.3% in all electricity rates except Rate L (industrial), which was subject to a 3.5% increase. The new rates went into effect April 1, 2014. They reflect a change in the rate of return as well as the rate adjustment granted as of April 1, 2014.

The approved rate adjustment stems from several factors. First, the wind power purchases decreed by the Québec government are putting upward pressure on electricity supply costs for the Québec market. Second, the heritage pool, which covers over 90% of Québec's electricity needs, was indexed as of 2014, as provided by the *Act respecting the Régie de l'énergie*. Third, additions to the transmission and distribution systems, made necessary by the growth in residential and commercial demand throughout Québec and approved by the Régie de l'énergie, are also contributing to the cost increase. However, Hydro-Québec has offset some of these additional expenses with efficiency gains, thereby limiting the required adjustment.

On average, the rate increase approved by the Régie de l'énergie adds \$2.14 to the monthly electricity bill for a three-bedroom apartment, \$5.40 for a small house, \$7.68 for a midsize house and \$9.90 for a large house.

For residential customers, Hydro-Québec's rates are still among the lowest in Canada and anywhere in North America.

Technological innovation

Establishment of a technological joint venture

Hydro-Québec and Sony Corporation recently announced that they have agreed to establish a joint venture to research and develop a large-scale energy storage system for power grids. Sony and Hydro-Québec plan to launch the new company in June 2014. It will leverage Hydro-Québec's expertise in the operation and control of electric power systems as well as its lithium-ion battery material technology, together with Sony's capabilities for manufacturing olivine-type lithium iron phosphate rechargeable batteries and highly scalable module systems.

